



**Vertafore™**

Unleash your potential

# ReferenceConnect™ for Carriers & MGAs

## Advantages of ReferenceConnect

- Aggregated 3rd Party Content
- Organized by Line of Business
- Insurance Specific Search Engine
- Content Continually Updated Online
- Manage Only One Subscription
- Publish with Ease and Security
- Reduce Soft Costs
- Constant 24/7 Access to ReferenceConnect via the Internet

## The next generation online insurance library for your entire organization.

Evolving from Sage®, the ReferenceConnect™ online library delivers a new level of information access by organizing content with a line of business approach. The ReferenceConnect™ library is continually updated, and features searchable content from ISO, NCCI, AMBest, FC&S, IRMI, Rough Notes and more.

ReferenceConnect helps you increase your team's knowledge and productivity by consolidating content into the industry's most comprehensive reference library, providing the right information when you need it. Search rules, rates, forms and analysis with speed, accuracy and ease.

### Next generation online insurance library.

- Aggregated content is organized by line of business to streamline information searches and deliver the most relevant results for your business needs.
- Powerful search engine was created specifically for the insurance industry and intuitively recognizes common insurance terminology.
- Continual online updates, assuring the most current and accurate information with each and every search.
- Completely hosted online solution supports multiple locations via one subscription – with no software to manage or update.

### Built to match the way you do business.

- Deliver your company specific content to employees and appointed agents with ease and security.

- Eliminate the need to distribute and update information in multiple places by integrating your content with existing third party publications.
- Streamline subscription management with one invoice and one source for all the information you need.

### Find exactly what you need, when you need it.

- Reduce your soft costs and save your staff hours of research time each week by consolidating content in ReferenceConnect.
- Eliminate the need for employees to navigate multiple websites, cumbersome intranets and even outdated paper manuals to find the information they need.
- Access information on-the-go— wherever and whenever you need it via the Internet.

## Add-On Features Available

### Web Publishing

The Web Publishing feature enables you to merge company-specific material with ISO, NCCI and other third party content, creating your own manuals and forms for employees and appointed agents. Eliminate the need for paper or intranet distribution of company specific content by delivering it all in ReferenceConnect.

### Agent Access

Distribute underwriting manuals, appetite guides, carrier-specific rules, rates, forms and much more to appointed agents via a secured ReferenceConnect account.

### Effective Dating

The Effective Dating component ensures convenient access to the correct version of a rule, rate, or form as adopted by your company.

## The ReferenceConnect Carrier and MGA package content includes:

- ACORD Forms and Instruction Guides
- Business and Industries Profiles
- Commercial Lines Coverage Analysis
- Exposure Analysis Checklists
- Insurance Dictionary
- International Information
- IRMI—CGL/WC Classification Cross Reference

## Get Started Today

Schedule a FREE demonstration and see firsthand how ReferenceConnect can help improve your business. Contact us by email at [Sales@vertafore.com](mailto:Sales@vertafore.com) or call us at 1.800.444.4813.

- IRMI—Cancellation Guide
- Risk Surveys (MGAs only)
- NAICS—North American Industry Classification System
- NFIP—National Flood Insurance Plan
- Publisher Websites—Current Events
- Recommended Coverage Checklists
- Rough Notes—Insurance Words and Their Meanings
- US SIC
- US ZIP—Zip Code Directory

Vertafore is the leading provider of software, services and information to the insurance distribution channel, including independent agents, brokers, MGAs, carriers and reinsurers. Vertafore leverages a unique industry presence to deliver meaningful solutions—powerful technology, critical information and robust insights to help organizations effectively respond to business challenges and capture new opportunities. Vertafore solutions are helping more than 15,000 customers and 500,000 end users gain a competitive advantage to accelerate their business performance.

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